

BRITISH PARTS INTERNATIONAL

January 2009

Product of the Month

The nightmare of changing a faulty positive battery cable on your Discovery is now a thing of the past. The Motorcars LTD Solutions Center™ has developed a "Positive Battery Cable Repair Kit". The original Battery Cable is not available separately from Land Rover requiring the replacement of the entire wiring Harness. Motorcars LTD believes you should have a more affordable option and it's easy to install with minor mechanical knowledge and tools.



Positive Battery Cable Repair Kit
Pt# YSB108490.KIT
Discovery 2 99-04
List Price \$ 125.00
Sell Price \$ **89.95**

Call 1-800-231-6563

For Wholesale Jaguar or Land Rover Parts Contact:

Whit Coleman
800-231-6563 ext. 569
Email: whit@britishparts.com

Steve Leija
800-231-6563 ext. 590
Email: 590@britishparts.com
Se Habla Espanol

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Why Cars Need "Preventive Maintenance"

We all want to get the most for our motoring dollar. One of the best ways to do this is by extending the life of your customers current vehicle. The safety aspect of properly maintained vehicle, should not be overlooked. Failing brakes, exhaust leaks and other problems can be prevented by following sound car care practices.



A properly maintained car will be more dependable, safer and stay on the road longer. Regular maintenance helps accomplish this by keeping your engine running efficiently and eliminating potential problems that may leave your customer stranded.

What's in it for your Customer?

- A More Dependable Car
- A car that retains the "new car feel"
- Less chance of a costly breakdown
- A safer car for you and your family
- Doing your part for cleaner air
- A car worth more at trade in or sale

Visit our web site www.britishparts.com we have all the parts you need to maintain your customers Jaguar or Land Rover. We carry Filters, Spark Plugs, Ignition Wires, Brakes, Belts, Hoses however our extensive inventory doesn't stop there. You can also call one of our seasoned salesmen at **1-800-231-6563** they can advise you on parts availability and cost on all parts needed to tune up your customers vehicle and keep it on the road in 2009.

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More Laws

- "The Law of Volunteering"
If you dance with a grizzly bear, you had better let him lead.
- "The Law of Self Sacrifice"
When you starve with a tiger, the tiger starves last.
- "Law of Probable Dispersal"
Whatever hits the fan will not be evenly distributed.
- "Law of Drunkenness"
You can't fall off the floor.
- "Heller's Law"
The first myth of management is that it exists.
- "Law of Volunteer Labor"
People are always available for work in the past tense.
- "Osborne's Law"
Variables won't; constants aren't.

**British Parts INT
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"Complete" Tune-Up List

Call it what you will, a complete tune-up should combine elements of preventive maintenance, adjustment and performance analysis. Here is a list that should be included in a "complete" tune-up.



- Replace Spark Plugs
- Replace Ignition Rotor
- Check Distributor Cap (replace if necessary)
- Check Timing (adjust if necessary)
- Check Ignition Wires (replace if necessary)
- Check Idle Speed (adjust if necessary)
- Clean Fuel Injectors
- Check Compression and/or Power Balance
- Check Manifold Intake Vacuum
- Check Battery/charging voltage
- Check Exhaust Emissions
- Check Vehicles Computer for Trouble Codes
- Replace Air Filter
- Replace Fuel Filter
- Replace PCV Valve
- Replace Oil Filter and Oil
- Check all Vital Fluid Levels (transmission, coolant, brakes, power steering)
- Check Belts and Hose (Dry or Cracking Rubber is a sign to replace them)
- Check Safety Items such as Lights, Wipers, Tires, Horn etc.

We carry all the replacement parts to tune your customers up!

From the British Parts Int. Wholesale Team:
" Thank you for your support and patronage. We look forward to hearing from you in 2009!"

BPI is a leading source of OEM, Factory Boxed Parts(OE), aftermarket, remanufactured and salvage parts for Jaguars and Land Rovers.

For all your Parts needs visit our web site at
<http://www.britishparts.com>
or Call 800-231-6563 ext. 450